

Commercial Data Exchange

www.commercialdataexchange.com

Spring 2011 Issue #16

7232 Balboa Blvd., Van Nuys

The Commercial Data Exchange Meeting has been changed to the 3rd Tuesday of every month at 8:30 AM at Southland Regional Association of Realtors (Main Auditorium) 7232 Balboa Avenue Van Nuys, CA 91406
Central Valley Location Great Parking

THIS IS A NETWORKING MEETING WITH GREAT GUEST SPEAKERS

Bring your Flyers
Pitch your Listings
And your Wants
If you would like a Power Point presentation
Arnie Garfinkel at All Star Group, is our Power Point guru, and he can be reached at **323-728-7700**

MEETING SPONSORS

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A meeting of the thriving Commercial Data Exchange
Santa Clarita Valley



Pictured at left are **Mary Lou Williams**, Assistant Chief Executive Officer of the Southland Regional Association of Realtors; **Bob Khalsa**, Chairman, Santa Clarita Valley Commercial Real Estate Forum; **Scott Voltz** from ACI Capital, and on the right, the May speaker, **Mark Carlson** of the Carlson Law Group.

More pictures, over. →

INTEREST RATE INDEX FOR COMMERCIAL REAL ESTATE

Rates effective June 17, 2011

Arnie Garfinkel 323-728-7700

www.incomepropertylending.com

Index	Prime	C.O.F.I.	12 MTA	6 mo. LIBOR	30 yr Treasury	10 yr Treasury	7 yr Treasury	5 yr Treasury
Rate	3.25%	1.359%	0.263%	0.395%	4.19%	2.93%	2.22%	1.51%



With speaker Mark Carlson, is Diana Arias. The big smile is because she just closed her first commercial transaction. She was the Listing Agent!

The **Santa Clarita Valley** Division of the Southland Regional Association of Realtors, hosts their monthly commercial meetings at the International House of Pancakes at 24737 Pico Canyon Road, Stevenson Ranch, CA 91381. They invite dynamic speakers and serve a FREE continental breakfast.

Next Meetomg

June 23, 2011 8:00 AM—9:30 AM

Speakers, **Arnie Garfinkel** Commercial Lending
& **Jon Gardner** Commercial Property Insurance

SANTA CLARITA VALLEY

Mark Carlson of Carlson Law Group, spoke on “Current Legal Economic Issues in Commercial Real Estate.” The event had about 55 attendees, and besides commercial practitioners, vendors, service providers, the group also included investors. The speaker dealt with the fiduciary duties of buyers/tenants and sellers/landlords. Also, the manner of holding title to multiple properties, including title held by special purpose entities. He also covered “green buildings,” and sharing of economic burden of “greening” between landlord and tenants. In addition, he covered Proposition 8 tax savings, and the effect on landlords and tenants of changing tenant densities. This was followed by a lively Q&A session.



April 28, 2011, some of the attendees.
Santa Clarita Valley

NEED MORE INFORMATION?

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