



Tuesday, January 25, 2011

7232 Balboa Blvd., Van Nuys

SPECIAL "COMMERCIAL DAY" EDITION



The first **Commercial Day** was held by the Southland Regional Association of Realtors, and it was a huge success. Attendance was over 100, in fact it was "standing room only." Dennis Dishaw, Chairman of the Marketing Sub-Committee, pictured at left, was the tireless organizer of the event. With him is Wendy Hale, President-Elect of the SRAR, who graciously welcomed the attendees, many of whom had never seen the inside of the Board of Realtors, and were impressed.

Pictured at right is Richard Bozzi, Chairman of the Commercial Committee of the SRAR. Center is Dennis Dishaw, Moderator of the event. He delivered opening remarks and then proceeded to introduce each of the six speakers, holding each to 15 minutes. With two questions to each speaker, he was able to move them off stage with alacrity. Also in the group is Valerie Biletsky, SRAR staff member, assigned to the Commercial Committee, a veritable workaholic, and a major credit to the success of the event.





Speaking at left is **Mary Kay**, proprietor of Advance Group Property Inspection. Mary Kay also picked up the tab on the lunch, which allowed the Board to provide the event without charge. Other speakers were, **Vince Kapadia, MAI**, Appraisal, **Jenny Redlin**, Environmental Issues, **Steven DiGiuseppe, Esq.** Legal, **David Flamer, CPA**, Taxation, and **Arnie Garfinkel**, Lending,

After the 15 minutes each speaker sessions, the assembly was asked to circulate among the “round tables” in the back. These tables, not round, but rectangular, were manned by experts in various phases of commercial real estate. The tables included **Land** (Pauline Tallent), **Business Opportunities** (Peter Divris), **Apartments** (William Everitt), **Industrial** (Tim Foutz), **Retail/Office** (Scott Lunine), **Leasing** (Richard Leyner),

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Property Management (Jim Walls). Also the Computer Room was open, and **Joy Golden** was sharing information on how to access Commercial Data Exchange.

For more information on commercial educational offerings and events visit www.commercial-dataexchange.com

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