



SOUTHLAND REGIONAL  
ASSOCIATION OF REALTORS®, INC.

# 2017 Commercial Real Estate Education Series

## Due Diligence in Commercial Transactions

Wednesday, October 4, 2017

9:00 am - 12:00 pm



Brian Hennessey, SVP  
Avison Young

- ◆ *Agent Requirements*
- ◆ *Identify the Liabilities*
- ◆ *Learn the Differences from Residential Real Estate*
- ◆ *Understand the Process Necessary to Complete the Transaction*
- ◆ *Pitfalls to Avoid*
- ◆ *Establish Yourself as An Expert!*

Author of the #1 Best Seller of Commercial Real Estate Books on Amazon "The Due Diligence Handbook for Commercial Real Estate" and "The How to add Value Handbook For Commercial Real Estate"

*All Classes Taught by Professional Practitioners  
and held at the Association Office located at:  
7232 Balboa Blvd, Van Nuys, CA 91406*

*Class #8 of 10 in the 2017 CI Series  
For More Information on  
The 2017 CI Series Visit:*



NATIONAL  
ASSOCIATION of  
REALTORS®



October 4, 2017 ~ Due Diligence in Commercial Transactions ~ \$25.00

Make Checks Payable to SRAR & Return With This Portion to SRAR, 7232 Balboa Blvd., Van Nuys, CA 91406 (Att'n Educ. Dept)

Complete Below If Paying By Credit Card & Fax to the Education Department 818-786-4541 or email to vincec@srar.com

\*Certificate of Completion does not provide continuing education credits

First Name \_\_\_\_\_ Last Name \_\_\_\_\_ Telephone # \_\_\_\_\_

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