

Wednesday, November 13, 2019 | 9:00am—12:00pm

OVERVIEW OF COMMERCIAL REAL ESTATE INVESTMENT ANALYSIS



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.



2019
Commercial
Real Estate
Education
Series

Class #10 of 10 in the 2019 CI Series



Brian Hatkoff, CCIM
Hatkoff Investments

- * Gross Rent Multiplier, Cash on Cash
- * Cap Rates, Internal Rate of Return
- * Rent Control and Its Impact on Commercial Property
- * Expense and Income Analysis, How to Calculate the Numbers
- * Know the Different Property Types and Different Buyer Types
- * Basic Commercial Lending and Loan Types
- * Where to Find Comps
- * Legal and Tax Consequences of Commercial Transactions
- * Establish Yourself as An Expert!

All Classes Taught by Professional Practitioners are held at the Association Office
Located At: SRAR Auditorium - 7232 Balboa Blvd, Van Nuys, CA, 91406

For More Information on The 2019 CI Series Visit: Commercial.SRAR.com

November 13, 2019 - Overview of Commercial Real Estate ~ \$25

Make Checks Payable to SRAR & Return With This Bottom Portion to:
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