

Wednesday, February 16, 2022 | 9:00am—12:00pm

EFFECTIVE COMMERCIAL PURCHASE AGREEMENTS



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.



NATIONAL
ASSOCIATION of
REALTORS®



Register online at: [SRAR.com/CiclassFebruary2022](https://www.srar.com/CiclassFebruary2022)

Class #1 of 11 in the 2022 CI Series



Bruce Hatkoff, Esq.

- ♦ *Who Do You Represent? Buyer or Seller?*
- ♦ *How Do You Protect Your Client & Yourself?*
- ♦ *Can You Modify the Purchase Contract Form?*
- ♦ *What Forms Should You Use?*
- ♦ *Establish Exactly What Your Client's Needs Are*
- ♦ *What Expertise Do You Need to Prepare the Contract?*
- ♦ *Do You Need an Attorney?*
- ♦ *What Other Professionals Do You Need?*
- ♦ *Establish Yourself as An Expert!*

All Classes Taught by Professional Practitioners are held via Zoom until further notice.

For More Information on The 2022 C&I Series Visit: [Commercial.SRAR.com](https://www.Commercial.SRAR.com)