



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

2018 Commercial Real Estate Education Series

Effective Commercial Purchase Agreements

Wednesday, April 11, 2018

9:00 am - 12:00 pm



Bruce Hatkoff, Esq.

- ◆ *Who Do You Represent? Buyer or Seller?*
- ◆ *How Do You Protect Your Client & Yourself?*
- ◆ *Can You Modify the Purchase Contract Form?*
- ◆ *What Forms Should You Use?*
- ◆ *Establish Exactly What Your Client's Needs Are*
- ◆ *What Expertise Do You Need to Prepare the Contract?*
- ◆ *Do You Need an Attorney?*
- ◆ *What Other Professionals Do You Need?*
- ◆ *Establish Yourself as An Expert!*

*All Classes Taught by Professional Practitioners
and held at the Association Office located at:
7232 Balboa Blvd, Van Nuys, CA 91406*

*Class #2 of 10 in the 2017 CI Series
For More Information on
The 2017 CI Series Visit:
commercial.srar.com*



NATIONAL
ASSOCIATION of
REALTORS®



April 11, 2018 ~ Effective Commercial Purchase Agreements ~ \$25.00

Make Checks Payable to SRAR & Return With This Portion to SRAR, 7232 Balboa Blvd., Van Nuys, CA 91406 (Att'n Educ. Dept)

Complete Below If Paying By Credit Card & Fax to the Education Department 818-786-4541 or email to vincec@srar.com

*Certificate of Completion does not provide continuing education credits

First Name _____ Last Name _____ Telephone # _____

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\$ Amount _____ Signature _____ Email _____